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CUSTOMER ADVISORY

Early Container Pickup Incentive Program at Los Angeles and Long Beach

Dear Valued Customer,

To assist our importers in expediting the movement of cargo through Southern California, CMA CGM is implementing an **Early Container Pickup Incentive Program** applicable to Merchant Haulage cargo arriving at the ports of Los Angeles and Long Beach.

This new program begins on December 1, 2021, and will remain in place for 90 days until February 28, 2022.

- Incentive credits will be provided to CMA CGM customers that pick up their import containers from all terminals in Los Angeles and Long Beach during the first 8 calendar days from vessel discharge.

INCENTIVE CREDIT DETAILS:

1. **\$100** per container for pickups occurring during dayshift hours Monday–Friday
 2. **\$200** per container for pickups occurring at all night and weekend gates
 3. Incentive credits will be calculated on a weekly basis, and a credit memo will be issued every 14 days to each applicable **importer of record**.
 4. CMA CGM will utilize EDI transaction data for out-gate times (“HH:MM”) to assess actual USD credit amount (\$100 or \$200) applicable for each container. No invoices or additional documentation will be required from our customers.
- CMA CGM will also financially support the Fenix Marine Services (FMS) terminal in expanding their hours of operation so that containers can be picked up day and night, 7 days per week.
 - This program will not apply to IPI-Rail, IPI-Dray Off, Carrier Haulage or Carrier Haulage (MNT) Bills of Lading.

- Standard demurrage rates apply as per service contract or tariff terms.

We are actively engaging our port, trucking, rail and terminal operating partners and will continue to do everything we can to ensure your cargo is moved in the most expeditious manner possible during these unprecedented times.

If you have any questions or concerns, please do not hesitate to reach out to your key CMA CGM contact. Thank you for your continued support.

Sincerely,

CMA CGM

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