CustomerInfo

Price Announcement – Europe to North America

August 30, 2018

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer Container on the Atlantic Westbound trade from North Europe to North America.

Valid for sailings commencing on **October 1, 2018** onwards and until further notice, Hapag-Lloyd's Ocean Tariff rate from North Europe to North America will be:

- **Standard Container**

		Current base rate level		New base rate level		Delta	
From	To	USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD /20'	USD / 40'
North Europe	Canada East Coast	4700	5850	4900	6250	200	400
North Europe	Canada West Coast	5100	6600	5300	7000	200	400
North Europe	Cross-border	4110	5790	4310	6190	200	400
North Europe	USA East Coast	4220	5670	4420	6070	200	400
North Europe	USA Gulf Coast	3530	5070	3730	5470	200	400
North Europe	USA West Coast	4820	6850	5020	7250	200	400

Chairman of the Supervisory Board: Michael Behrendt
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

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Standard Container

		Current base rate level		New base rate level		Delta	
From	To	USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD /20'	USD / 40'
Mediterranean	USA East Coast	6250	9350	6450	9650	200	300
Mediterranean	USA Gulf Coast	4530	7680	4730	7980	200	300
Mediterranean	USA West Coast	4880	8380	5080	8680	200	300
Mediterranean	Canada West Coast	3550	4450	3750	4750	200	300
Mediterranean	Mexico East Coast	3350	4575	3550	4875	200	300
Mediterranean	Mexico West Coast	3700	5050	3900	5350	200	300

Reefer Container

		Current base rate level		New base rate level		Delta	
From	To	USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD /20'	USD / 40'
North Europe	Canada East Coast	6050	6800	6250	7200	200	400
North Europe	Canada West Coast	6350	6950	6550	7350	200	400
North Europe	Cross-border	6600	8700	6800	9100	200	400
North Europe	USA East Coast	6950	9100	7150	9500	200	400
North Europe	USA Gulf Coast	6550	8600	6750	9000	200	400
North Europe	USA West Coast	7100	9200	7300	9600	200	400

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- **Reefer Container**

		Current base rate level		New base rate level		Delta	
From	**To**	**USD / 20'**	**USD / 40'**	**USD / 20'**	**USD / 40'**	**USD /20'**	**USD / 40'**
Mediterranean	USA East Coast	7420	8870	7620	9170	200	300
Mediterranean	USA Gulf Coast	7210	9385	7410	9685	200	300
Mediterranean	USA West Coast	8020	9620	8220	9920	200	300
Mediterranean	Canada West Coast	5400	6050	5600	6350	200	300
Mediterranean	Mexico East Coast	5000	5600	5200	5900	200	300
Mediterranean	Mexico West Coast	4800	6200	5000	6500	200	300

For additional port pairs please visit the Hapag-Lloyd website or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click here
- **Commodity** please click here
- **Bunker related charges** please click here
- **Security related charges** please click here
- **Terminal Handling charges** please click here
- **Peak Season Surcharge** (if applicable) please click here

Local charges and **contingency charges** may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG

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